

CONTRACT & COMPENSATION:

Important producer notices

2025

| DATE | LINK | DESCRIPTION |
|----------|--|---|
| 11/27/24 | <u>2025 Producer Partnership Plan notification</u> | Contracted agent email notification that accompanied the release of the 2025 Producer Partnership Plan |
| | <u>2025 Producer Partnership Plan: Group Benefits and Group Medicare</u> | 2025 compensation and bonus schedules for Group Benefits plans (dental, vision, life & disability) and Group Medicare |
| | <u>2025 Producer Partnership Plan Appendix</u> | The rules and provisions provided to the 2025 Producer Partnership Plans |

2024

| DATE | LINK | DESCRIPTION |
|----------|---|--|
| 2/7/24 | <u>Premier Broker Service program</u> | Broker rewards program for new Group Benefits sales |
| 11/29/24 | <u>2024 Producer Partnership Plan notification</u> | Contracted agent email notification that accompanied the release of the 2024 Producer Partnership Plan |
| | <u>2024 Producer Partnership Plan: Group Benefits (dental, vision, life & disability)</u> | 2024 compensation and bonus schedules for Group Benefits plans: dental, vision, life & disability |
| | <u>2024 Producer Partnership Plan: Employer Group Medical / Group Medicare</u> | 2024 compensation and bonus schedules for Employer Group Medical and Group Medicare |
| | <u>2024 Producer Partnership Plan Appendix</u> | The rules and provisions provided to the 2024 Producer Partnership Plans |

2023

| DATE | LINK | DESCRIPTION |
|----------|---|--|
| 7/31/23 | 2023 PPP Program updates | Amendments to the 2023 Medical Growth Bonus Program for Q3 and Q4 and the 2023 Leaders Club Program |
| 2/23/23 | 2023 Amended Medical Growth Bonus Program | Amended Medical Growth Bonus Program for the second, third and fourth quarters of the 2023 plan year |
| | 2023 Producer Partnership Plan notification | Email notification that accompanied the release of the 2023 Producer Partnership Plan |
| 11/28/23 | 2023 Producer Partnership Plan | 2023 compensation and bonus schedules for group medical and specialty products |
| | 2023 Producer Partnership Plan Appendix | The rules and provisions provided to the 2023 Producer Partnership Plan |
| | 2023 Producer Base Compensation Rate notification | Email notification that accompanied the 2023 Producer Compensation rate schedules |
| 10/6/22 | 2023 Producer Base Compensation | Early release of 2023 base compensation schedules for group medical and specialty products |

2022

| DATE | LINK | DESCRIPTION |
|----------|---|--|
| 1/14/22 | 2022 Specialty Growth Bonus notification | Email notification that accompanied the release of the 2022 Specialty Growth Bonus |
| | 2022 Specialty Growth Bonus Program | 2022 Specialty Growth Bonus Program flyer |
| | 2022 Producer Partnership Plan notification | Email notification that accompanied the release of the 2022 Producer Partnership Plan |
| 11/23/22 | 2022 Producer Partnership Plan | 2022 compensation and bonus schedules for group medical and specialty products |
| | 2022 Producer Partnership Plan Appendix | The rules and provisions provided to the 2022 Producer Partnership Plan |
| | 2022 Producer Base Compensation Rate notification | Email notification that accompanied the 2022 Producer Compensation rate schedules |
| 9/14/21 | 2022 Producer Base Compensation | Early release of 2022 base compensation schedules for group medical and specialty products |

2021

| DATE | LINK | DESCRIPTION |
|----------|---|---|
| | 2021 Producer Partnership Plan notification | Email notification that accompanied the release of the 2021 Producer Partnership Plan |
| 10/31/21 | 2021 Producer Partnership Plan | 2021 compensation and bonus schedules for group medical and specialty products |
| | 2021 Producer Partnership Plan Appendix | The rules and provisions provided to the 2021 Producer Partnership Plan |

2020

| DATE | LINK | DESCRIPTION |
|----------|---|---|
| 5/31/20 | 2020 Producer Partnership Plan Amendment notification | Email notification that accompanied the release of the amended 2000 Producer Partnership Plan |
| | 2020 Amended Producer Partnership Plan | Amended 2000 Producer Partnership Plan with updated Florida and Georgia commission rates |
| 1/2/20 | 2020 Humana Producer Contract Update notification | Updated Humana producer contract announcement |
| | 2020 Producer Partnership Plan Producer notification | Email notification that accompanied the release of the 2020 Producer Partnership Plan |
| 10/31/19 | 2020 Producer Partnership Plan | 2020 compensation and bonus schedules for group medical and specialty products |
| | 2020 Producer Partnership Plan Appendix | The rules and provisions provided to the 2020 Producer Partnership Plan |

2019

| DATE | LINK | DESCRIPTION |
|----------|--|--|
| 8/28/19 | 2019 Level Funded Premium compensation change notice | Email notification that accompanied the release of the updated Level Funded Premium compensation |
| | 2019 Level Funded Premium compensation rates | Revised Level Funded Premium compensation state schedules for case with 1-99 eligible employees |
| | 2019 Producer Partnership Plan Producer notification | Email notification that accompanied the release of the 2019 Producer Partnership Plan |
| 10/22/18 | 2019 Producer Partnership Plan | 2019 compensation and bonus schedules for group medical and specialty products |
| | 2019 Producer Partnership Plan appendix | The rules and provisions provided to the 2019 Producer Partnership Plan |



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