

CONTRACT & COMPENSATION:

Important producer notices

2024

DATE	LINK	DESCRIPTION
2/7/24	Premier Broker Service program	Broker rewards program for new Group Benefits sales
11/29/22	2024 Producer Partnership Plan notification	Contracted agent email notification that accompanied the release of the 2024 Producer Partnership Plan
	2024 Producer Partnership Plan: Group Benefits (dental, vision, life & disability)	2024 compensation and bonus schedules for Group Benefits plans: dental, vision, life & disability
	2024 Producer Partnership Plan: Employer Group Medial / Group Medicare	2024 compensation and bonus schedules for Employer Group Medical and Group Medicare
	2024 Producer Partnership Plan Appendix	The rules and provisions provided to the 2024 Producer Partnership Plans

2023

DATE	LINK	DESCRIPTION
7/31/23	2023 PPP Program updates	Amendments to the 2023 Medical Growth Bonus Program for Q3 and Q4 and the 2023 Leaders Club Program
2/23/23	2023 Amended Medical Growth Bonus Program	Amended Medical Growth Bonus Program for the second, third and fourth quarters of the 2023 plan year
11/28/22	2023 Producer Partnership Plan notification	Email notification that accompanied the release of the 2023 Producer Partnership Plan
	2023 Producer Partnership Plan	2023 compensation and bonus schedules for group medical and specialty products
	2023 Producer Partnership Plan Appendix	The rules and provisions provided to the 2023 Producer Partnership Plan
10/6/22	2023 Producer Base Compensation Rate notification	Email notification that accompanied the 2023 Producer Compensation rate schedules
	2023 Producer Base Compensation	Early release of 2023 base compensation schedules for group medical and specialty products

2022

DATE	LINK	DESCRIPTION
1/14/22	2022 Specialty Growth Bonus notification	Email notification that accompanied the release of the 2022 Specialty Growth Bonus
	2022 Specialty Growth Bonus Program	2022 Specialty Growth Bonus Program flyer
11/23/21	2022 Producer Partnership Plan notification	Email notification that accompanied the release of the 2022 Producer Partnership Plan
	2022 Producer Partnership Plan	2022 compensation and bonus schedules for group medical and specialty products
	2022 Producer Partnership Plan Appendix	The rules and provisions provided to the 2022 Producer Partnership Plan
9/14/21	2022 Producer Base Compensation Rate notification	Email notification that accompanied the 2022 Producer Compensation rate schedules
	2022 Producer Base Compensation	Early release of 2022 base compensation schedules for group medical and specialty products

2021

DATE	LINK	DESCRIPTION
10/31/20	2021 Producer Partnership Plan notification	Email notification that accompanied the release of the 2021 Producer Partnership Plan
	2021 Producer Partnership Plan	2021 compensation and bonus schedules for group medical and specialty products
	2021 Producer Partnership Plan Appendix	The rules and provisions provided to the 2021 Producer Partnership Plan

2020

DATE	LINK	DESCRIPTION
5/31/20	2020 Producer Partnership Plan Amendment notification	Email notification that accompanied the release of the amended 2000 Producer Partnership Plan
	2020 Amended Producer Partnership Plan	Amended 2000 Producer Partnership Plan with updated Florida and Georgia commission rates
1/2/20	2020 Humana Producer Contract Update notification	Updated Humana producer contract announcement
10/31/19	2020 Producer Partnership Plan Producer notification	Email notification that accompanied the release of the 2020 Producer Partnership Plan
	2020 Producer Partnership Plan	2020 compensation and bonus schedules for group medical and specialty products
	2020 Producer Partnership Plan Appendix	The rules and provisions provided to the 2020 Producer Partnership Plan

2019

DATE	LINK	DESCRIPTION
8/28/19	2019 Level Funded Premium compensation change notice	Email notification that accompanied the release of the updated Level Funded Premium compensation
	2019 Level Funded Premium compensation rates	Revised Level Funded Premium compensation state schedules for case with 1-99 eligible employees
10/22/18	2019 Producer Partnership Plan Producer notification	Email notification that accompanied the release of the 2019 Producer Partnership Plan
	2019 Producer Partnership Plan	2019 compensation and bonus schedules for group medical and specialty products
	2019 Producer Partnership Plan appendix	The rules and provisions provided to the 2019 Producer Partnership Plan

2018

DATE	LINK	DESCRIPTION
12/28/2017	2018 Group Medicare Commission and Specialty Growth Bonus Changes Notice	Notice sent to contracted producers detailing changes to Group Medicare commission schedules and the Specialty Growth Bonus program in 2018
	2018 Leaders Club Program Changes Notice	Notice sent to contracted producers addressing changes to qualification for Leaders Club in 2018
10/27/2017	2018 Producer Partnership Plan Producer notification	Email notification that accompanied the release of the 2018 Producer Partnership Plan
	2018 Producer Partnership Plan	2018 compensation and bonus schedules for group medical and specialty products
	2018 Producer Partnership Plan appendix	The rules and provisions provided to the 2018 Producer Partnership Plan

