

Humana Medicare Supplement Plans

Agent Commission and Bonus Schedule Disclosure



Any insurance agent, who sells a qualified health insurance policy, is required to disclose to the purchaser of the policy that the agent will receive a commission for the sale.

The applicable commissions are outlined to the right.

Commissions

Any insurance agent who sells Humana Medicare Supplement business with an effective date on or after January 1, 2025 will receive commission payments, which are paid as a percentage of the initial premium.

The following commission schedule applies to policies issued in Colorado.

Medicare Supplement Base Commissions (Based on Initial Policyholder Premium)

Career Agent:

Plans	Type of Enrollment	First Year	Years 2 - 6	Renewal Years 7+
All Plans	All	15%	15%	0%

Telesales Agent:

Plans	Type of Enrollment	First Year	Years 2 - 6	Renewal Years 7+
All Plans	All	6%	6%	0%

Delegated Agent*:

Plans	Type of Enrollment	First Year	Years 2 - 6	Renewal Years 7+
All Plans	All	22%	22%	2.5%

* Does not include Managing General Agency where applicable

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Agent Signature: _____ Date: _____

Applicant Signature: _____ Date: _____