



Dear First Name,

The 2020 Amended Producer Partnership Plan for Group Insurance Producers is now available to view and download in the secured area of the Agent Portal at [Humana.com](https://humana.com). After logging in, click on the "Important Producer Notices" link located in the upper right-hand corner of the page. The link will take you to a page where you can access the 2020 Amended Producer Partnership Plan. In addition, you can access the amended plan by clicking the link contained in this letter.

Please be sure to review the Amended Plan as soon as possible as we are changing the Fully Insured state commission schedule rates effective [July 1, 2020](#) in the following markets.

- [Florida \(excluding Dade, Palm Beach and Broward Counties\)](#) - both the Community Rated Policies Commission rates and Non Community Rated Fully Insured Policies with case sizes of 1-50 Eligibles Commission rates have been changed.
- [Florida \(Counties of Dade, Palm Beach and Broward only\)](#) - both the Community Rated Policies Commission rates and Non Community Rated Fully Insured Policies with case sizes of 1-50 Eligibles Commission rates have been changed.
- [Georgia](#) - Community Rated Policies Commission rates have been changed.

Please contact your Agency Relationship Manager with any questions.

You may click the link below to retrieve a copy of your new 2020 Amended Producer Partnership Plan:

[2020 Producer Partnership Plan amendment](#)

Thank you for all of your hard work on this journey as we help our customers live healthier, more productive lives.

Sincerely,

Rick Remmers
Senior Vice President
Sales & Market Operations
Group Distribution

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