



October 1, 2022 – January 1, 2023

We wanted to take a moment to thank you for your continued hard work. Humana knows that your success is our success. We're showing our appreciation with a bonus.

## Small business medical net growth bonus

### Earn a bonus when you grow your Humana medical business:

To earn a bonus, grow your Humana fully insured and Level Funded Premium case count between October 1, 2022 and January 1, 2023. To be eligible for the bonus, cases must have <101 eligible employees and at least two enrolled employees.



#### Net medical case count growth of:

0 – 2 cases	No bonus
3 – 4 cases	<b>\$2,000</b>
5 – 7 cases	<b>\$4,000</b>
8 – 10 cases	<b>\$8,000</b>
11 – 14 cases	<b>\$15,000</b>
15+ cases	<b>\$30,000</b>

For more information on other Humana bonus offerings, visit [huma.na/bonuses](https://huma.na/bonuses) or contact your Humana sales executive.



[Bonus details >](#)



## **PROVISIONS BELOW APPLY TO ALL BONUSES DESCRIBED IN THIS FLYER:**

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

The bonus offering(s) in this document are “Promotional Bonuses” as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana’s Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state’s compensation disclosure law, he/she should consult a legal advisor.

**Confidential and Proprietary Information. For Agent Use Only. Do Not Distribute.**

